

Technology leader SAV Group in Tyrolean hand

Tyrol Equity acquires the leading manufacturer of electro-magnetic clamping solutions

Nuremberg/Innsbruck, May 2015: Innsbruck's industrial holding company Tyrol Equity has expanded its portfolio with an attractive high-tech company: On 5th May 2015, the holding company has acquired 100% of the shares of the German SAV Workholding and Automation GmbH.

New CEO will be Tyrol Equity founder Dr. Stefan Hamm, who helped last the wheel manufacturer BBS to its former glory. The aim is to expand the SAV brand even more on the international market.

International growth in focus

The SAV with its headquarters in Nuremberg is one of the leading manufacturers in the production and delivery of pneumatic, hydraulic and electro-magnetic clamping solutions. Starting with a lathe in the private garage of the company founder Robert Feustel, the company has always grown with the market. Today the Group employs 220 employees at three locations in Germany, the Netherlands and the Czech Republic, last generated sales of about EUR 30 million.

The product portfolio covers the entire range of clamping technology. So all products, from the material feeding over the automation and clamping in the machine tool up to process optimization, come from a single source.

"With Tyrol Equity I have found the ideal partner in order to regulate the succession in the company: entrepreneurial, based on partnership and long-term view", company founder Robert Feustel is convinced.

„The SAV is a German hidden champion and fits perfectly with our industrial focus. Our aim is to consolidate the strong position of the company on its home market Germany, but also to accelerate the international growth. The SAV brand has a great potential to develop new markets," says the new CEO Dr. Stefan Hamm.

In order to achieve the intended success of the company, markets such as Austria, Italy, Switzerland and Scandinavia shall initially be expanded as well as open up new markets in North and South America and Asia.

"SAV is the solution finder when it comes to the optimization of industrial manufacturing processes. We stand out from the market by combination solutions from a variety of clamping options – magnetic – pneumatic – hydraulic. We are the partner of the industry for pioneering solutions from a single source," says the old and new CEO Martin Kaiser.

The previous owner Robert Feustel, who is retiring after 50 years of intensive work, will remain available with his long-standing expertise and his branch network in an advisory capacity.

The purchase price was not disclosed. Completion of the transaction is subject to approval by the Competition Authority.

Personal details about Stefan Hamm

Dr. Stefan Hamm is one of the initiators of Tyrol Equity AG and was its longtime board. Last, the native German headed the operations of BBS GmbH. Following its successful rehabilitation of the

declared dead wheel manufacturer, Stefan Hamm is now devoted to the internationalization of the SAV.

From 1999 to 2005, Mr. Hamm headed the IVP Management GmbH which was founded by him. There he was responsible for restructuring and Interim Management for middle-class restructuring cases. Since the merger of IVP with the Fairvest AG, Stefan Hamm was Partner and Executive Board of the resulting Concentro AG and headed the Corporate Finance and M&A.

Previously, Stefan Hamm was seven years at Roland Berger & Partner in various international positions. He started his career for Ernst & Young in Washington DC. Mr. Hamm studied business administration at the University of Saarbrücken, the London Business School and his doctorate at the University of Innsbruck.

About SAV (www.sav-spanntechnik.de)

The SAV Workholding and Automation GmbH is a globally leading manufacturer and supplier of workholding, automation and load lifting systems with high quality, precision and cost efficiency. With almost 30 years of manufacturing experience and 220 employees SAV develops unique workholding, clamping and automation solutions, standard products and components that can be used for different applications.

The customers include the automotive industry, leading machine tool manufacturers, medical technology, aerospace and distributors, as well as industrial end users of various fields.

About Tyrol Equity (www.tyrolequity.com)

Tyrol Equity is an Austrian industrial holding company with its headquarters in Innsbruck. The company invests in medium-sized manufacturing companies with sales of between EUR 10 million and EUR 150 million. The focus is on future-oriented companies in attractive markets as well as on restructuring cases, so far as a healthy core is recognizable.

Tyrol Equity provides entrepreneur capital for succession solutions, expansion financings or corporate de-mergers. The regional focus is in Austria, South Germany, North Italy and Switzerland.

Currently, in the company group working more than 1,300 people worldwide.

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